

Message Text

SECRET

PAGE 01 USNATO 04802 130637Z
ACTION EUR-12

INFO OCT-01 ISO-00 SS-15 SP-02 INR-10 /040 W
-----092654 140010Z /65

R 130142Z MAY 78
FM USMISSION USNATO
TO SECSTATE WASHDC 1553
SECDEF WASHDC
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS
USNMR SHAPE BE

S E C R E T USNATO 04802

USEEC

E.O. 11652:GDS
TAGS: MPOL, NATO, AWACS, GW, EEC
SUBJECT: APEL LETTER TO SECDEF ON AWACS

REFS: (A)STATE 119859(DTG 110030Z MAY 78, PASSED
SEPARATELY TO USEC), (B)BONN 8750(DTG 111754Z MAY 78,
NOTAL), (C)USNATO 4711(DTG 111829Z MAY 78 NOTAL)

1. BONN'S 8751 (DTG 111758Z MAY), MENTIONED IN REF B,
PROVIDES FURTHER INSIGHT INTO FRG MINISTER OF DEFENSE
APEL'S ATTEMPT TO MIX (PARDON) APPLES AND ORANGES
IN CITING GERMAN FUNDING FOR COMMUNITY ACTIVITIES
AND PROGRAMS AS A PARTIAL DETERMINANT OF GERMAN
ABILITY AND RESPONSIBILITY TO BEAR A GREATER THAN
AVERAGE SHARE OF NATO FUNDING. PROPOSED RESPONSE BY SEC-
DEF AND COMMENTS THEREON FROM BOTH BONN AND HERE
WISELY LET THAT QUESTION LAY.

2. NEVERTHELESS, WE WONDER IF IT MIGHT NOT BE APPROPRIATE
FOR EMBASSY BONN (OR THE DEPARTMENT) TO TAKE SOME
FUTURE OCCASION TO LET KNOWLEDGEABLE GERMAN OFFICIALS

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KNOW THE US DOES NOT TAKE THESE ARGUMENTS AT FACE VALUE.
THE LONG-STANDING ADVERSE EFFECTS OF THE CAP (COMMON
AGRICULTURAL POLICY) ON US AGRICULTURAL EXPORTS
COMMUNITY PREFERENCES IN GOVERNMENT PROCUREMENT (E.G.
IN COMPUTERS AND AIRCRAFT),
AND SIMILAR MEASURES COULD BE MENTIONED AS COSTS
IMPOSED ON THE US BY ITS SUPPORT FOR THE COMMUNITY

AND THE POLITICAL IMPORTANCE EUROPEAN INTEGRATION
HOLDS FOR ATLANTIC COOPERATION.

3. WITH RESPECT TO THE TWO-WAY STREET, IT MAY BE
IMPORTANT TO REMIND APEL (OR HIS IMMEDIATE STAFF)
THAT THE KEY GOALS ARE MILITARY EFFECTIVENESS, ECONOMY,
IMPROVED COOPERATION, AND A MORE EQUITABLE DIVISION
OF BENEFITS FROM INTRA-ALLIED ARMS DEVELOPMENT AND
PROCUREMENT: NOT A 50/50 SPLIT. EACH SIDE HAS CERTAIN
COMPARATIVE ADVANTAGES DEPENDING ON THE SITUATION
(E.G. AS SECDEF POINTS OUT WITH RESPECT TO ADMINISTRATIVE
VEHICLE PURCHASE), AND DEMANDS FOR 100 PERCENT OFFSETS
CAN BUT SKEW THOSE GOALS. THE PROCUREMENT MOU BEING
NEGOTIATED SEEKS, INTER ALIA, TO PERMIT THOSE COMPARATIVE
ADVANTAGES TO OPERATE FOR THE SECURITY AND ECONOMIC
BENEFIT OF BOTH PARTNERS BY REDUCING ARTIFICIAL
BARRIERS TO MORE RATIONAL PROCUREMENT DECISIONS. BENNETT

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NNN

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